

THERE IS NO FRAUD RISK MANAGEMENT PROGRAM WITHOUT A DATA ANALYTICS PROGRAM ANYMORE

TK Elevator – Internal Audit

July 25, 2024



01 02 03

Background: KNIME @ TK Elevator

Fraud Risk Management Program KNIME examples

TKE



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BACKGROUND: KNIME @ TKE INTERNAL AUDIT

Overview of the TKE Internal Audit department

Included in the Group Function "Internal Controls & Audit"

- 19 FTEs located in seven different countries and four continents
- KNIME rolled-out by Internal Audit department
- KNIME used for both process automation and data analytics
- Data Analytics responsibilities within IT, Financial & Operational audit team
- Follow-up reporting as well as selected audit & advisory activities
- Implementation of fraud risk management program which also requires a dedicated data analytics program
- Routines for fraud prevention and detection
- Working with extractors or clearly defined and customized data tables

Structure

Current usage

Future usage

BACKGROUND: KNIME @ TKE INTERNAL AUDIT

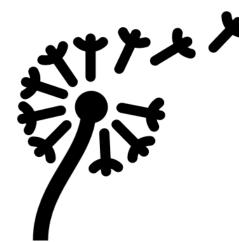
Pain points in the audit world

- <u>A lot of manual work</u>
 - The same checks done in Excel repeatedly
 - Human eyes can only cover a snapshot of data manually
 - **Requirement:** Automation of repetitive tasks
- Many data sources
 - Source of truth is not only in one system
 - Many different systems: Operational, financial, HR, etc.
 - **Requirement:** Consolidating data into one repetitive structure
- No tolerance for errors
 - Errors can lead to legal implications or wrong business decisions
 - A small human error in a spreadsheet can lead to completely different statements
 - Requirement: Workflows which apply the same logic to entire populations and samples



BACKGROUND: KNIME @ TKE INTERNAL AUDIT

Statements based on entire populations and not samples



- Sample view
- "We selected a sample of ten projects closed within this fiscal year and compared it to the closing information of the pre-system. One out of the projects with a value of \$2m was closed too early resulting in cut-off issues."

<u>Risk</u>

- "They only look at the big projects."
- Sampling focuses on a small selection of bigger projects which anyway are in focus of corporate stakeholders.

Population view

 "We reviewed all 100 projects totaling \$20m and noted that 32 projects with a total value of \$5m were closed too early resulting in cut-off issues."

Remaining risk

- Data in pre-system is wrong.
- Thus, sampling is usually always required in the audit world but based on concrete findings instead of random sampling.



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Background: KNIME @ TK Elevator Fraud Risk Management Program KNIME examples

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THE FRAUD TREE

What is fraud?

| Corruption | | | | | Asset Misappropriation | | | | Financial Statement Fraud | | |
|-----------------------|----------------------|-----------------------|-----------------------|--------------------------|------------------------|----------------------|------------------------------|---------------------------------------|--|---|--|
| Conflicts of interest | Bribery | Illegal gratuities | Economic extortion | | Cash | | Inventory & all other assets | Net worth/income overstatements | Net worth/income overstatements | | |
| Purchasing schemes | Invoice kickbacks | | | | Theft of cash | ash on hand | | Misuse | Timing di | fferences | |
| Sales schemes | Bid rigging | | | | of cash eipts | Fraudul disbursem | | Larceny | Improper asset valuations | | |
| | | | | | | | | Improper o | disclosures | | |
| | Skimming | Cash larce | nv i i | ck & payment ampering | Schemes | | jister sements | | Fictitious revenues | Understated revenues | |
| Sales | Receivables | Refunds 8 other | | Billing | Payroll | Expe | l ense rsement | | Concealed liabilities & expenses | Overstated liabilities & expenses | |



INTERNAL CONTROL FRAMEWORK & FRAUD RISK MANAGEMENT

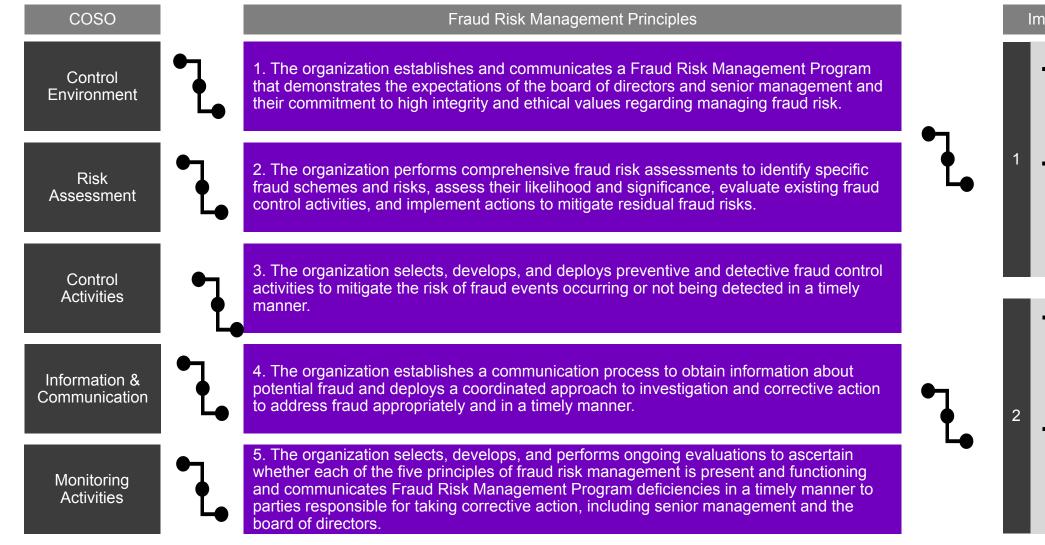
COSO 2013 IC Framework & reference to fraud risk assessments

CO<u>SO</u>

| | 1. The organization demonstrates a commitment to integrity and ethical values. |
|-----------------------------|---|
| | The board of directors demonstrates independence from management and exercises oversight of the development and performance of internal control. |
| Control Environment | 3. Management establishes, with board oversight, structures, reporting lines, and appropriate authorities and responsibilities in the pursuit of objectives. |
| | 4. The organization demonstrates a commitment to attract, develop & retain competent individuals in alignment with objectives. |
| | 5. The organization holds individuals accountable for their internal control responsibilities in the pursuit of objectives. |
| | The organization specifies objectives with sufficient clarity to enable the identification and assessment of risks relating to objectives. |
| Risk Assessment | 7. The organization identifies risks to the achievement of its objectives across the entity and analyzes risks as a basis for determining how the risks should be managed. |
| | 8. The organization considers the potential for fraud in assessing risks to the achievement of objectives. |
| | 9. The organization identifies and assesses changes that could significantly impact the system of internal control. |
| | 10. The organization selects and develops control activities that contribute to the mitigation of risks to the achievement of objectives to acceptable levels. |
| Control Activities | 11. The organization selects and develops general control activities over technology to support the achievement of objectives. |
| Activities | 12. The organization deploys control activities through policies that establish what is expected and procedures that put policies into action. |
| | 13. The organization obtains or generates and uses relevant, quality information to support the functioning of other components of internal control. |
| Information & Communication | 14. The organization internally communicates information, including objectives and responsibilities for internal control, necessary to support the functioning of internal control. |
| | 15. The organization communicates with external parties regarding matters affecting the functioning of other components of internal control. |
| Monitoring | 16. The organization selects, develops, and performs ongoing and/or separate evaluations to ascertain whether the components of internal control are present and functioning. |
| Activities | 17. The organization evaluates and communicates internal control deficiencies in a timely manner to those parties responsible for taking corrective action, including senior management and the board of directors, as appropriate. |

- COSO requires each of the 17 principles is present, functioning, and operating in an integrated manner to for an internal control system to be effective.
- COSO's principle 8 provides a reference to fraud risk assessments resulting in the fact that without a proper fraud risk assessment, an internal control system is not considered as effective.
- To establish a more comprehensive approach to manage fraud risk, the 2nd edition of the Fraud Risk Management Guide was published by COSO and ACFE comprising five Fraud Risk Management principles.

INTERNAL CONTROL FRAMEWORK & FRAUD RISK MANAGEMENT Mapping of COSO 2013 IC Framework & Fraud Risk Management Principles



Implementation approaches

- The organization can use the Guide's second principle on a stand-alone basis to be compliant with the COSO IC Framework.
- Fraud risk assessment process would be overlaid on existing ICS by periodically assessing fraud vulnerabilities in internal control system.
- The organization also manages fraud risks as part of a broader Fraud Risk Management Program considering all principles.
- Implementation of all principles will ensure consistency and compliance with the overall COSO 2013 IC Framework.



DATA ANALYTICS & FRAUD RISK MANAGEMENT

Increasing power of data analytics in managing fraud risks





BUILDING A SUSTAINABLE DATA ANALYTICS CAPABILITY



Consideration of need for staffing (e.g. skills, number) Specified technology (software & hardware)

Sponsorship & oversight from management

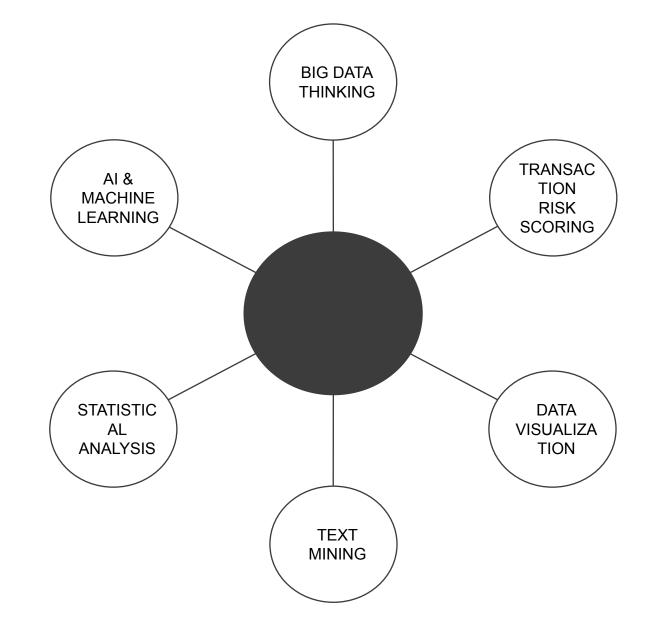


DATA ANALYTICS TO SUPPORT FRAUD RISK MANAGEMENT

| knowledge relevant data necessary • If possible, develop validate as | Analytics Design | Data Collection | Data Organization & Calculations | Data Analysis | Findings, Observations & Remediation |
|---|---|---|---|---|---|
| Map risks to appropriate data sources and assess availability Develop work plan and define analytics & procedures Extract, transform, ormalize, and load data into the analytics platform Define engagement Validate that data engagement Mathematical procedures Assess data integrity and completeness Modify analytics as appropriate based on data received, data quality, and user feedback Consider integrating advanced analytics procedures such Modify analytics as appropriate based on data received, data quality, and user feedback Tune the model as needed to refine results for relevancy Escalate findim as appropriate | on industry & company knowledge Map risks to appropriate data sources and assess availability Develop work plan and define analytics & procedures Define engagement timeline and | personnel to map identified tests to relevant data sources Assess data integrity and completeness Extract, transform, normalize, and load data into the analytics platform Validate that data has been loaded completely and | analytics work plan and conduct necessary mathematical procedures Modify analytics as appropriate based on data received, data quality, and user feedback Consider integrating advanced analytics procedures such as text mining or | analytics results If possible, develop scoring model and prioritize transactions or entities based on multiple risk attributes Tune the model as needed to refine results for | supporting documents and/or validate as available Determine sample selections or triage or escalation procedures |

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DATA ANALYTICS TECHNIQUES







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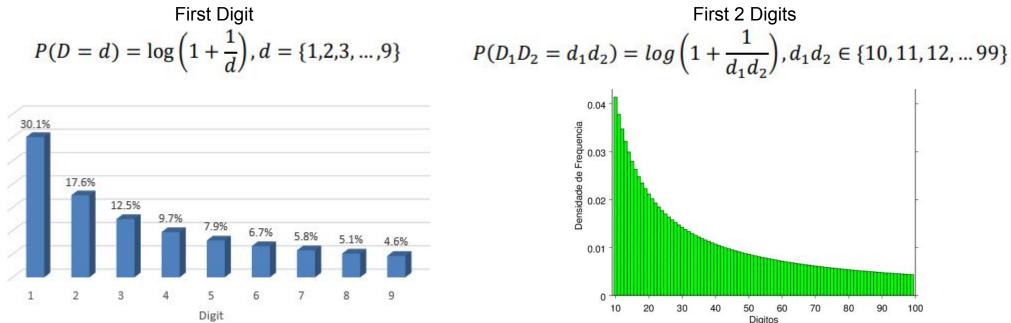
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FRAUD PREVENTION & DETECTION USE CASE

BENFORD'S LAW

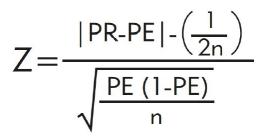
- Benford's Law, also known as the First-Digit Law, is a statistical phenomenon that not only governs the distribution of leading digits but extends its influence on the distribution of first two digits in many real-world datasets
- Named after physicist Frank Benford, who observed it in 1881, the law states that in naturally occurring datasets, the probability of the first digit and first two digits is not uniformly distributed.
- Instead of an equal distribution, the law dictates that smaller digits are more likely to appear as the leading digit. Specifically, the probability P(d) is given by the logarithmic formula:



BENFORD'S LAW – STATISTICAL TESTS APPLIED

Objective: measure whether the deviation represents a statistical nonconformity with this law or not. Followed by a financial relevance.

 Z Test: aims to identify whether the difference between the actual proportion of a digit concerning the expected distribution of Benford's Law is statistically significant, given a specific level of significance. A significance level of 5% was adopted, which corresponds to a Z-score limit of 1.96



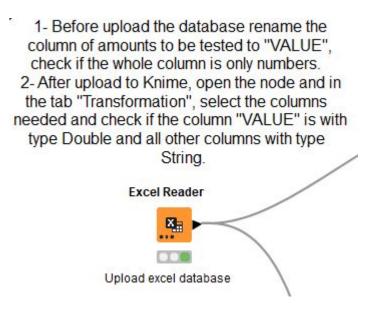
| SIGNIFICÂNCIA ESTATÍSTICA | LIMIAR DO TESTE Z |
|------------------------------|----------------------|
| 0,01 | 2,57 |
| 0,05 | 1,96 |
| 0,10 | 1,64 |

• Qui-Square Test: aims to verify whether the digits of a distribution as a whole conform to Benford's Law.

$$QQ = \sum_{i=1}^{K} \frac{(CR-CE)^2}{CE}$$

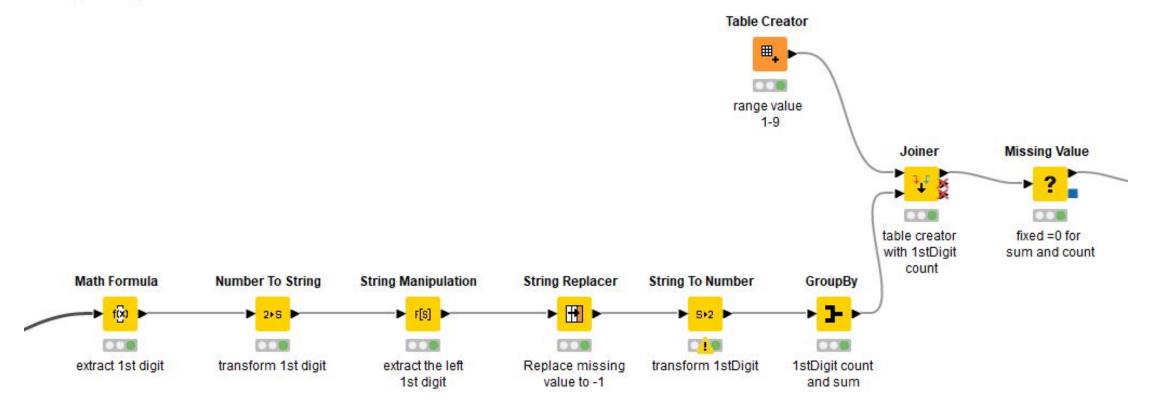
| SIGNIFICÂNCIA ESTATÍSTICA | LIMIARES - TESTE DO PRIMEIRO DÍGITO | LIMIARES - TESTE DOS DOIS PRIMEIROS DÍGITOS |
|------------------------------|--|--|
| 0,01 | 20,090 | 122,942 |
| 0,05 | 15,507 | 112,022 |
| 0,10 | 13,362 | 106,469 |

1. Data Import: import relevant datasets.

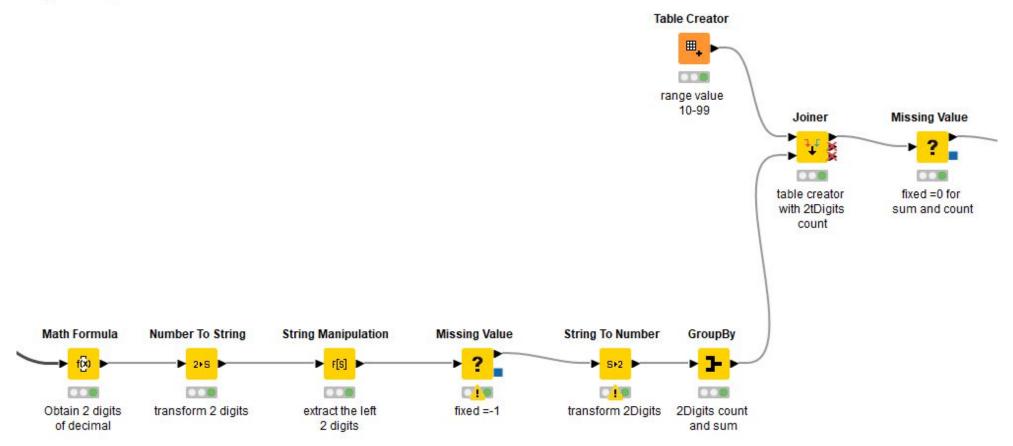


| Read fr | om | Local File System 🗸 🗸 | | | |
|---------|--------|---|---------------------------------------|-----------------------------------|--|
| Mode | 0 | File O Files in folder | | | |
| ile | [| C: \Users \CamposdaSilvaErika \Downloads \K | nime\ExternalDatabase\CustomerInvoice | sDataset.xlsx ~ Browse | |
| Calific | Т. | ansformation Advanced Settings Encry | ation Class Variables Massam, Dalias | | |
| Trans | | | puori Flow variables Memory Policy | | |
| 100000 | set ac | | e down 🛛 🗹 Enforce types Take colu | Imns from:) Union) Intersection | |
| | | Column | New name | Туре | |
| | | business_code | | S String | |
| | | cust_number | | S String | |
| | | name_customer | | S String | |
| | | dear_date | | S String | |
| | | buisness_year | | S String | |
| | | doc_id | | S String | |
| | | posting_date | | S String | |
| : | | document_create_date | | S String | |
| | | document_create_date.1 | | S String | |
| | | due_in_date | | S String | |
| | | invoice_currency | | S String | |
| | | document type | | S String | |
| | | posting_id | | S String | |
| | | area_business | | S String | |
| | | total_open_amount | | S String | |
| | | VALUE | | D Number (double) | |

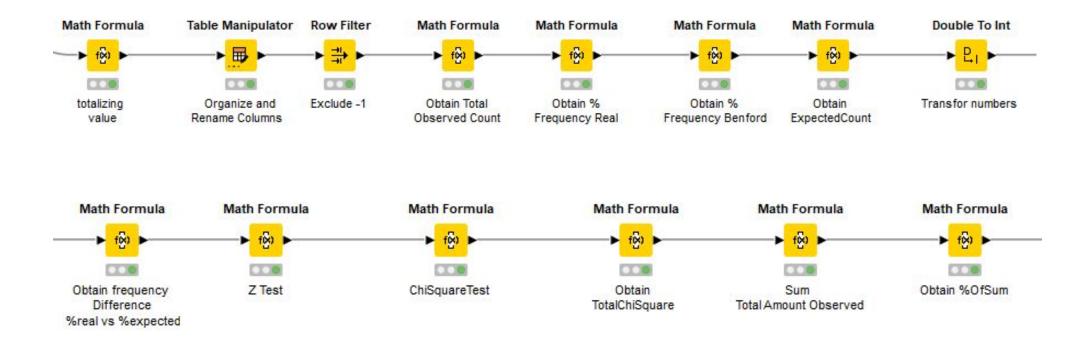
2. Data Preprocessing: Perform the necessary cleaning and preparation to ensure analysis quality. **1st Digit Analysis**



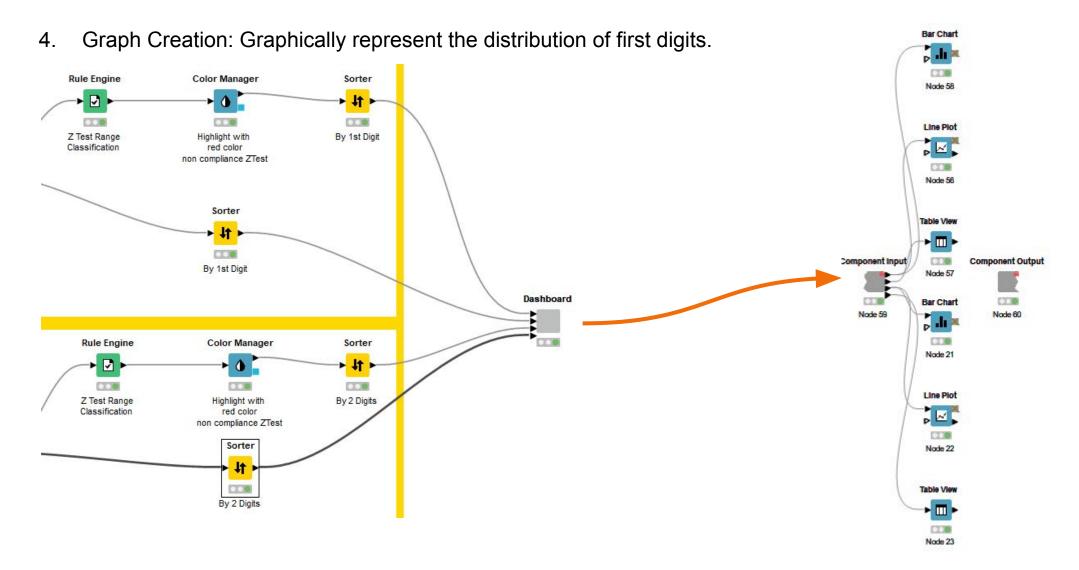
Data Preprocessing: Perform the necessary cleaning and preparation to ensure analysis quality.
 2 Digits Analysis



3. Math calculation: Perform math and statistical calculation





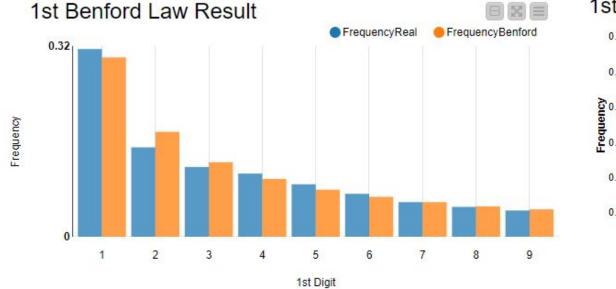


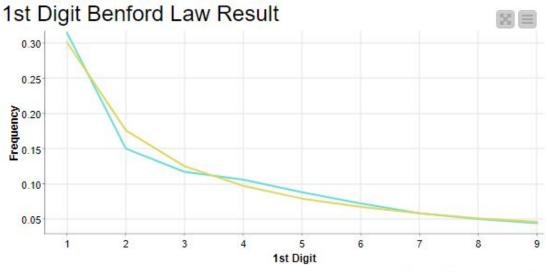
Internal Audit Department

23 TK Elevator I KNIME Data Hop I July 25, 2024



4. Graph Creation: Graphically represent the distribution of first digits.



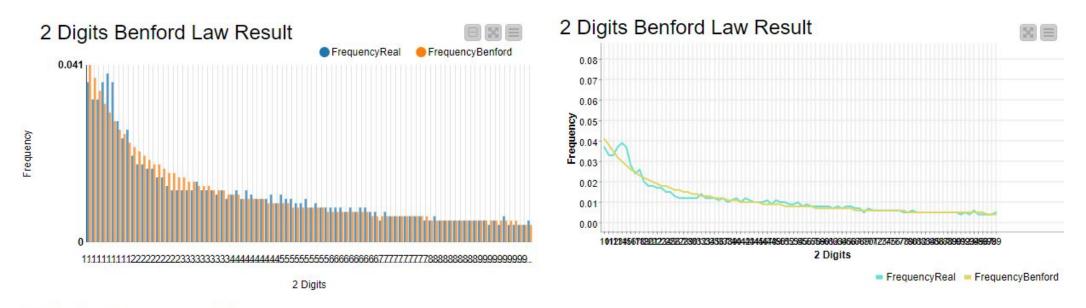


FrequencyReal FrequencyBenford

1st Digit Summary Table

| RowID 1 | 1stDigit \downarrow 🕇 | ObservedCount 1 | ExpectedCount 1 | FrequencyReal | FrequencyBenford | Diferrence 1 | ZTest 1 | ChiSquareTest 🔱 | %OfSum 🗍 |
|---------|-----------------------|-----------------|-----------------|---------------|------------------|--------------|---------|-----------------|----------|
| Row0 | 11 | 15728 | 15049 | 0.315 | 0.301 | 0.014 | 6.82 | 30.636 | 32.652 |
| Row1 | 2 | 7489 | 8800 | 0.15 | 0.176 | -0.026 | 15.26 | 195.309 | 10.417 |

4. Graph Creation: Graphically represent the distribution of first digits.



2 Digits Summary Table

Show 10 • entries

| | 1000 | |
|--|------|--|
| | | |
| | | |

| RowID 1 | 2Digits 11 | ObservedCount 1 | ExpectedCount 1 | FrequencyReal | FrequencyBenford | Diferrence 1 | ZTest 🕼 | ChiSquareTest 1 | %OfSum 1 |
|---------|------------|-----------------|-----------------|---------------|------------------|--------------|---------|----------------------|----------|
| Row0 | 10 | 1871 | 2049 | 0.037 | 0.041 | -0.004 | 4.499 | <mark>15.46</mark> 3 | 0.05 |
| Row1 | 11 | 1660 | 1899 | 0.033 | 0.038 | -0.005 | 5.835 | 30.08 | 0.048 |
| Row2 | 12 | 1651 | 1749 | 0.033 | 0.035 | -0.002 | 2.421 | 5. <mark>4</mark> 91 | 0.043 |

Internal Audit Department

BENEFITS AND SIGNIFICANCE FOR COMPANY

- Fraud Detection: detect anomalies and potential fraud in datasets
- Data Validation: validate the integrity of datasets. It helps identify errors, inconsistencies, or potential inaccuracies in numerical data, ensuring the overall quality and reliability of information.
- Early Warning System: analysts can establish an early warning system for potential issues in financial reporting, tax filings, or any dataset where numerical patterns are expected
- Audit Efficiency: streamline the process by highlighting areas of interest. Auditors can focus their attention on data subsets that deviate from the expected distribution, improving the efficiency of the audit process.
- Preventive Measures: can be used as a preventive measure, helping organizations and authorities take corrective actions before issues escalate.

Time savings up to 1h per use case while one audit can have several areas where this workflow can be used

SOME LIMITATIONS

• Not necessarily work for services with payer-fixed prices. E.g.: Rental expenses

 Commonly used statistical tests exhibited heightened mathematical sensitivity when applied to extensive databases (more than 25,000 records). This suggests caution in their interpretation involving large datasets. The same caution must be applied for small datasets



SUPPLIER FRAUD RISKS / COST OPTIMIZATION



COMBINING COST OPTIMIZATION & FRAUD PREVENTION/DETECTION

 Management requested us to review the material price development in a specific region due to high increases.

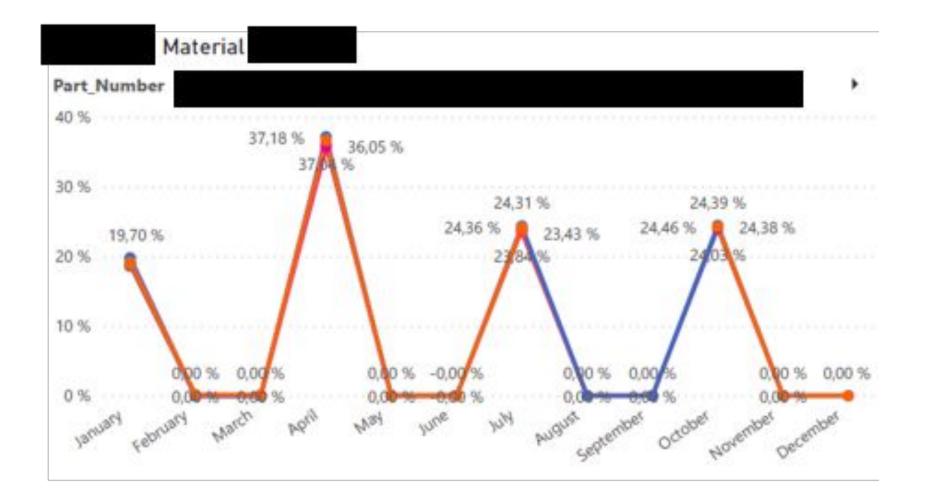
Use case

Why KNIME?

- The request aimed at improving prices with suppliers and identify potentials in terms of savings.
- Since such a price development can also be driven by fraudulent activities (e.g. conflicts of interests), we considered this use case to be both process and fraud detection driven.
- System of the company in scope is not a standard system and does not provide the opportunity to extract customized reports.
- Extracted data is not standardized (e.g. dates are in different formats).
- Very high number of line items and different materials as well as parts.
- Room for manual errors

Overpayments of seven-digit amounts can be identified due to the high material spend

PRICE DEVELOPMENT ANALYSIS – AS EXPECTED



PRICE DEVELOPMENT ANALYSIS – RED FLAGS

